



## SOLUTION OVERVIEW

# Cloud Solutions

Next Generation  
Enterprise Cloud Consulting

## Get the expertise you need to successfully navigate the increasingly demanding and complex world of enterprise cloud.

Today's digital business challenges are too demanding and complex for traditional IT providers to solve, and the landscape of offerings available to customers can be confusing and difficult to navigate. The IT industry is in transition and needs an experienced change agent who understands that the interaction between complex technology and its business consumer needs to be a seamless experience.

Enterprise cloud consulting powered our cStor experts helps transform traditional systems into next generation platforms using best-of-breed, innovative solutions. Whether private, public or hybrid cloud architectures, we take a holistic approach, focusing on your specific business requirements to drive the technology stack. From there, we'll help you navigate the rapidly evolving ecosystem of tools and providers, and then apply them based on your unique business objectives and technical requirements.

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### SERVICE MODULES

Full-Scale Initiatives or Augment Current Environment

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#### Defining Your Cloud

- Understand the characteristics of data center vs. cloud as it pertains to your business.
- Define cloud initiatives that matter to your business.

#### ITaaS

- Realign stakeholder involvement in critical IT decisions.
- Develop a roadmap to get to a proactive and agile IT model.
- Build a model that captures the delivery costs and reflects the way services are consumed.
- Incentivize the right consumption behaviors through a pricing model.
- Separate workloads as they relate to performance, security, and personalization.
- Explore various methods to attain tenancy and the pros and cons of each approach.



**Lack of cloud resources and expertise increased from 27 percent in 2015 to 32 percent in 2016 to supplant cloud security as the largest IT concern. As more organizations are placing more workloads in the cloud, the need for expertise has grown.<sup>1</sup>**



### Integrated, Next Generation Solutions Designed to Simplify Your Journey to the Cloud

By applying a proven agile consulting methodology, we deliver next generation platforms as tightly integrated products, built to solve industry-specific use cases. Much like a computer operating system consists of a GUI, file-system, and kernel under one “system,” our solutions combine open-source with-proprietary based technology under a single experience.

These application-driven platforms are packaged for easier adoption with the needed tools and modern scale-out data center architectures, eliminating silos and enabling true digital transformation.

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## SERVICE MODULES cont'd

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### Dev Ops Initiative

- Understanding the application and how it intersects with the data-center and entire development cycle
- Define SLAs and develop appropriate tiers of service
- Map workloads to a capabilities matrix to provide a proactive and transparent service
- Evolve delivery capabilities from traditional infrastructure-led to service-led builds

### Technology and Architecture

- Design with architectural models and delivery choices
- Apply software defined evolution
- Choose solution that fits your capabilities matrix

### Security Models

- Evolution of the security model from data-center to cloud
- Key risks, threat vectors and controls across SaaS, PaaS, and IaaS platforms
- How to metricize risk and formulate a security model

### Multi-Tenancy

- Separation of workloads as they relate to performance, security, and personalization
- Explore various methods to attain tenancy and the pros and cons of each approach

### Use Cases

- Define various business use cases based on business impact and relevance
- Understand how multiple cloud models can be applied to solve the use cases

### Go-to-Market Concepts

- Developing a business model around your services road-map
- Producing a campaign to launch a successful service

### Putting A Plan Together

- Accelerating the Decision – moving past “analysis paralysis” with a plan
- Develop a 12 to 36-month roadmap that aligns with the business vision

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## Let's Get Started

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Sign-up for an ITaaS, DevOps or Cloud Workshop to get started, or to accelerate your journey to the cloud. We're here to help.

### About cStor

cStor helps companies strategize, create, and implement security, data center and cloud solutions that address the business needs and demands of today's successful enterprise.



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