

# Baystate Health Delivers Secure Desktops and Apps with VMware Horizon and NSX

## PROJECT OVERVIEW



**12,000 PEOPLE**



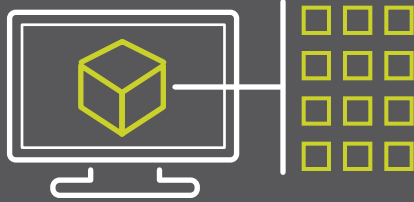
**Baystate Health**




**OVER ONE MILLION PATIENTS**




Selected VMware NSX over Cisco ACI



Deployment of 10,000 virtual desktops

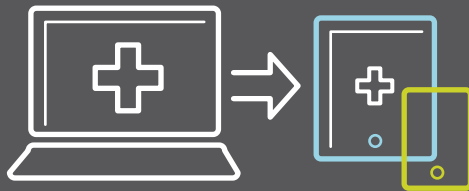


Converged three physical data centers into a single data center

## SECURE BUSINESS MOBILITY AND ACCESSIBILITY



Meet compliance such as HIPAA



Clinicians no longer carry around big laptops



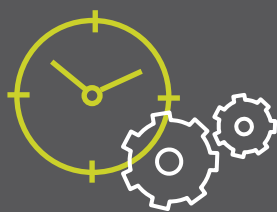
Users can now roam from system to system in a secured fashion

*“Now that we’ve put Horizon in place, we’re seeing a lot of adoption and excitement among all our users at being able to work whenever and wherever they want.”*

## LOWER TCO THROUGH DESKTOP TRANSFORMATION



Shed the cost of maintaining 12,000 computers in the field



Reduced Baystate’s service provisioning from days or weeks to mere hours



Can now replace \$1,500 computers with endpoints that are \$200 to \$300 a piece



Baystate saved an estimated \$3.5 million

*“Healthcare is under tremendous pressure to reduce costs, especially operational costs. With NSX, we are able to create a more fluid, liquid, automated data center that allows us to do more with less.”*

- JOEL VENGCO, CIO, BAYSTATE HEALTH

For more information about VMware Horizon and VMware NSX, visit <http://www.vmware.com/go/horizon>

To learn more about Baystate Health, visit <https://www.youtube.com/watch?v=8ONYPMbqcRs>.