

SOLUTION BRIEF

State of New Mexico Contracted Services

Industry-Leading Solutions for All Your Unique IT Needs.

As a leading provider of data center, digital transformation and cybersecurity solutions for state, local and education clients since 2002, we understand that every need is unique. Our knowledgeable team and highly skilled engineers are dedicated not only to being experts in technology, we're committed to solving your everyday business challenges.

With multiple state contracts in place, cStor allows you to easily procure the solutions you need to keep your business-critical applications up and running. Our experts will help simplify the process, from contract utilization to procurement to implementation and everywhere in between. For years, clients have trusted cStor to deliver best-of-breed solutions across a variety of contract vehicles—helping you get the most for your budget.

Our state contracts consist of industry-leading partners and solutions, all wrapped with cStor's expert consultative and installation support services to ensure project success.

Authorized State of New Mexico Contracts:

- Computer Equipment, Peripherals, and Related Services
Agreement # 60-000-15-00008AW
Agreement # 60-000-15-00008AV
- Facility Security Access Control, Installation and Support
Agreement # 60-000-15-00024
- Wide Area Network/Local Area Network (WAN/LAN) Equipment and Related Services
Agreement # 80-000-17-00012AM
- Arizona State Network Equipment and Related Services
Contract # ADSP016-137340



*Leverage cStor's expert consulting
and implementation support services
to optimize your IT investments.*

5-Phase Methodology to Ensure Success

cStor works closely with you to understand your project requirements and can provide a full range of services. To ensure project success, we employ a 5-phase approach.

- 1 Understand.** We are infinitely more valuable to you when we deeply understand your business, your culture, your infrastructure, your capabilities and your needs.
- 2 Assess.** With this deep understanding of your business, we assess and clearly define the gap between your current capabilities and your desired goals.
- 3 Advise.** Based on our understanding of your business, including cost and time parameters, we review the alternatives to give you a comprehensive view of all options and recommend the most feasible solution that meets your needs.
- 4 Analyze and Prioritize.** After our assessment, we document and analyze the findings, and prioritize recommendations for the most efficient, cost-effective approach to accomplishing your goals.
- 5 Act.** The final step involves working with your team, as you deem necessary, to successfully implement the best approach.

Let's Get Started

For assistance or to purchase through one of the contracts, please contact us at:

 (505) 288-3953

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