

Recovering from a Ransomware Attack: How Today's Data Protection Can Keep You Operating After an Attack



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cStor: AN AWARD-WINNING PROVIDER

- Helps clients solve tough IT challenges with best-of-breed technology and expert consulting
- Creates and implements end-to-end solutions to fit your business needs
- Helps create a cost-effective architecture
- Displays a competitive advantage over other providers
- Creates flexibility by offering vendor agnostic solutions
- Always puts clients first

We look beyond IT



SOLUTION OFFERINGS

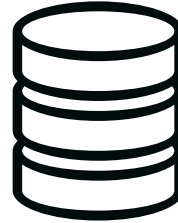
Professional Recommendations to Ensure Your Infrastructure
Evolves Alongside Your Business



DIGITAL
TRANSFORMATION



CYBERSECURITY



DATA CENTER
SOLUTIONS

OUR APPROACH

Our mission is to put people on a path to success



Clients First



Vendor Agnostic



Highly Specialized

cStor SERVICES

We look beyond IT



CONSULTING AND
OPTIMIZATION



CLOUD



STAFF
AUGMENTATION



CYBERSECURITY



DATA
MIGRATION



DELIVERY



MANAGED
SERVICES



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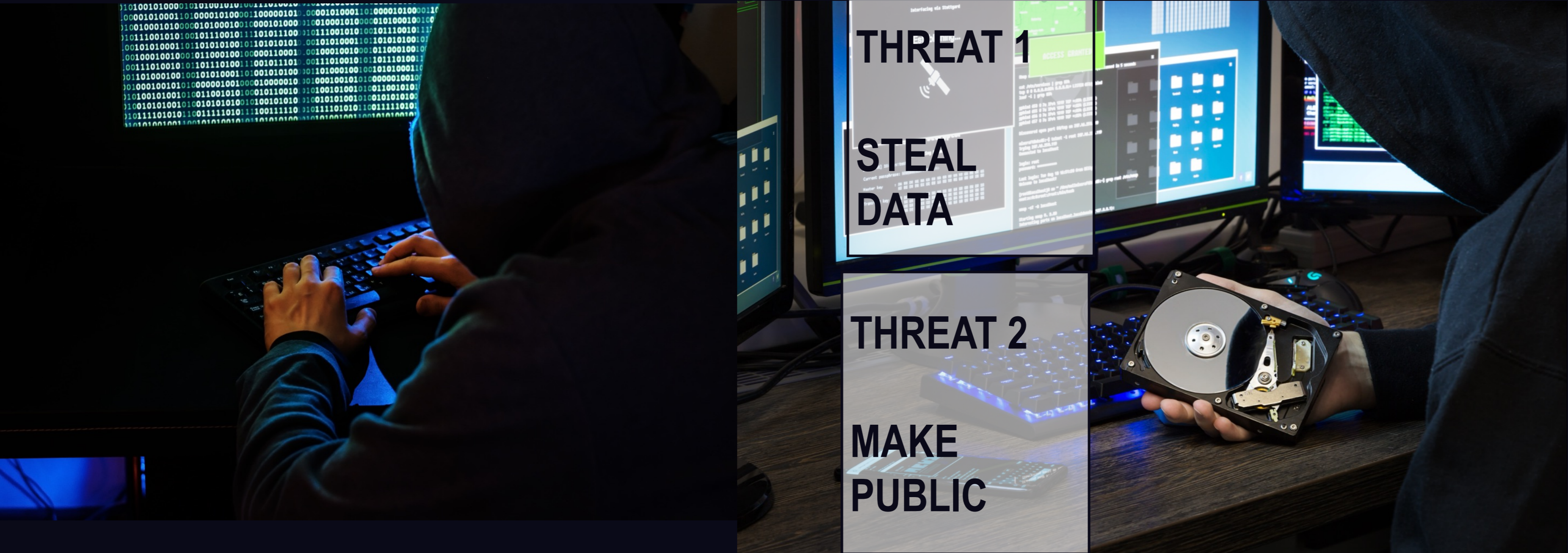
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ZERO TRUST DATA MANAGEMENT
FIGHTING BACK AND
RECOVERING FROM
RANSOMWARE



STATE OF RANSOMWARE

EVOLVING THREAT LANDSCAPE



\$**30+**

MILLION

ransomware
payment demands
In 2020¹

Ransomware as a Service

Double Extortion

Exponential Damages

¹ Palo Alto Network Unit 42 Ransomware Threat Report 2021



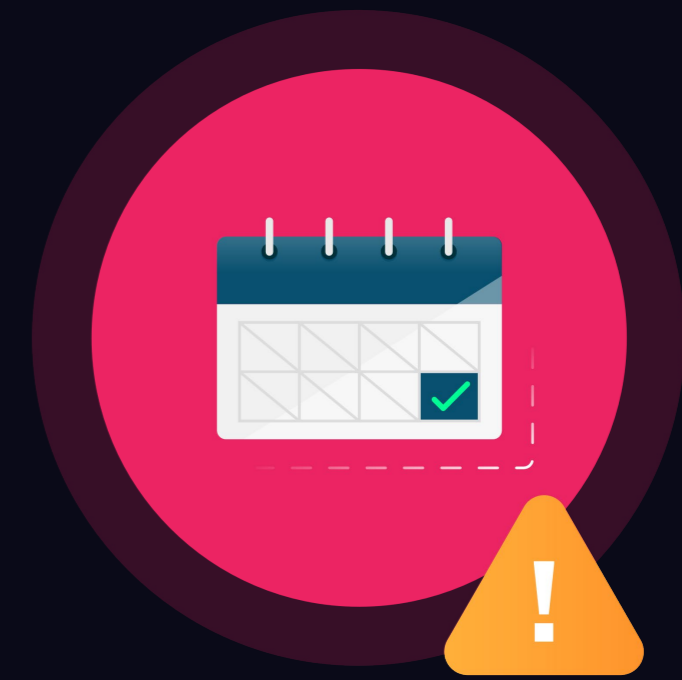
THE PROBLEMS WITH RANSOMWARE RECOVERY



Your last line of defense?
No longer working.



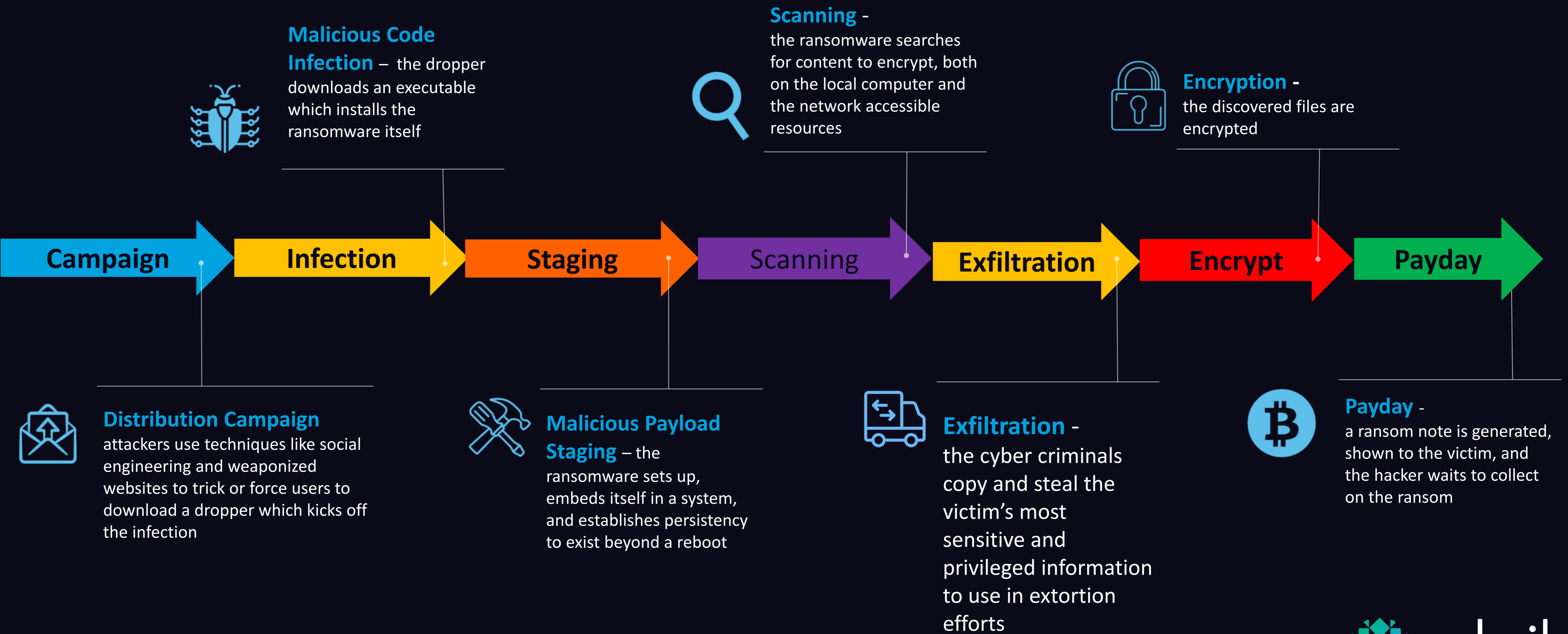
You can't determine the
blast radius of attack.



Quick recoveries are a pipe dream.
Avg: 7+ days to recover.



THE ANATOMY OF A RANSOMWARE ATTACK



DATA PROTECTION HAS TO EVOLVE

INTRODUCING SECURITY AT THE POINT OF DATA



Guaranteed Recoverability
Native Immutability



Identify Sensitive Data
Manage risk and compliance



Enable Data to Fight Back
AI / ML Powered Intelligence



NEW DATA IMPERATIVE: SECURITY FIRST



NEXT GENERATION
BACKUP RECOVERY

CLOUD DATA
MANAGEMENT

SECURITY AT THE
POINT OF DATA

DATA MANAGEMENT AND SECURITY

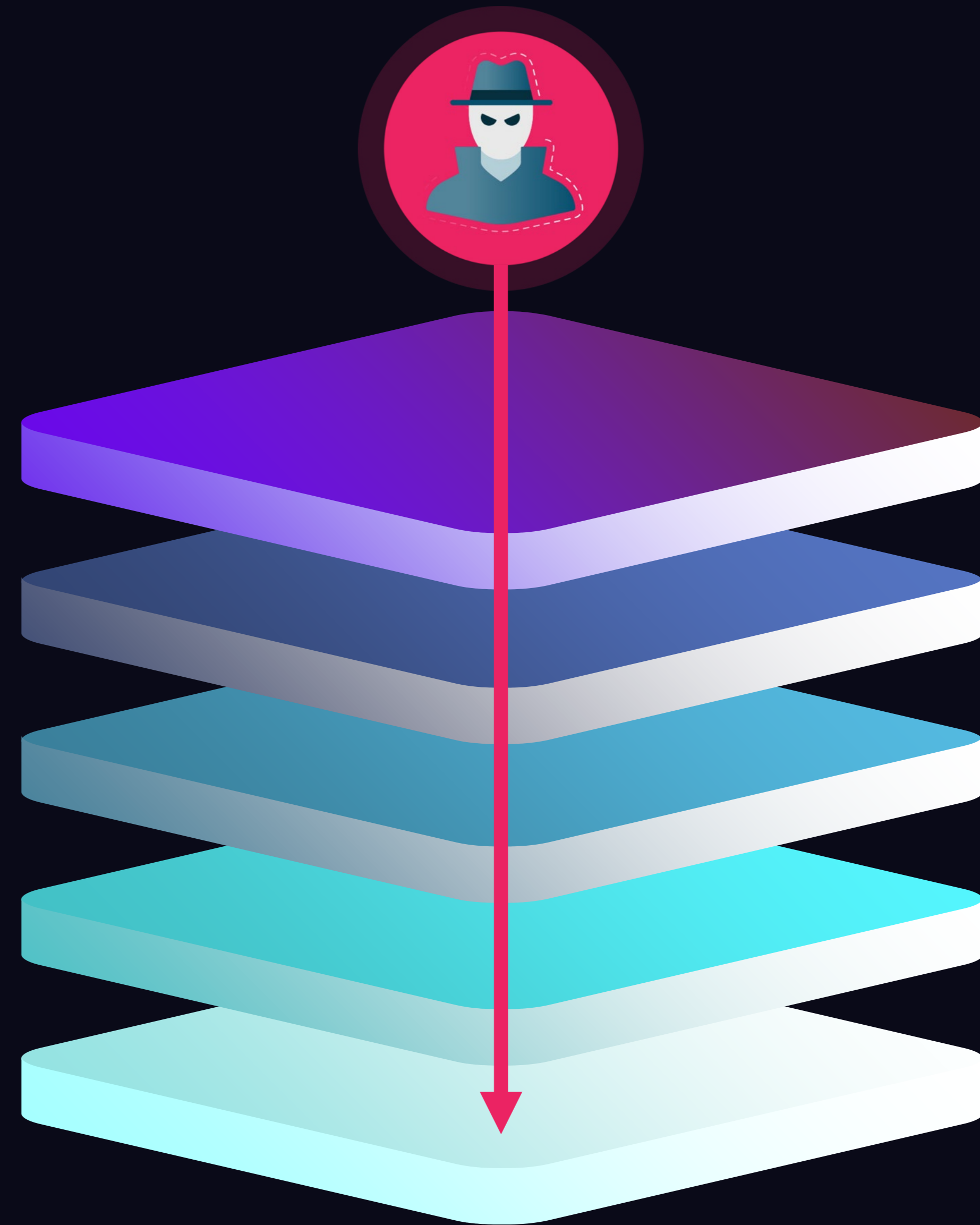
MUST
CONVERGE

PERIMETER SECURITY

NETWORK SECURITY

ENDPOINT SECURITY

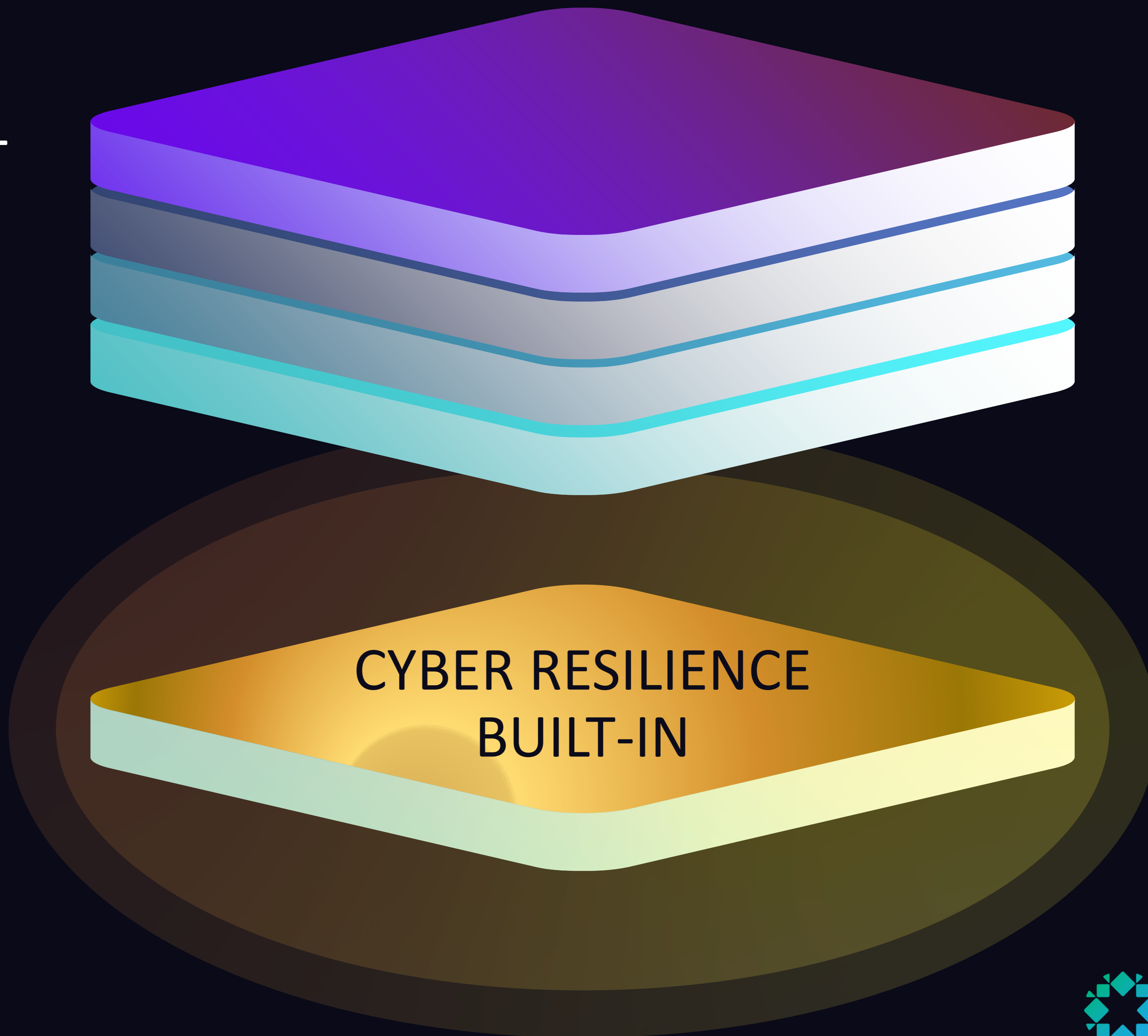
APPLICATION
SECURITY
DATA



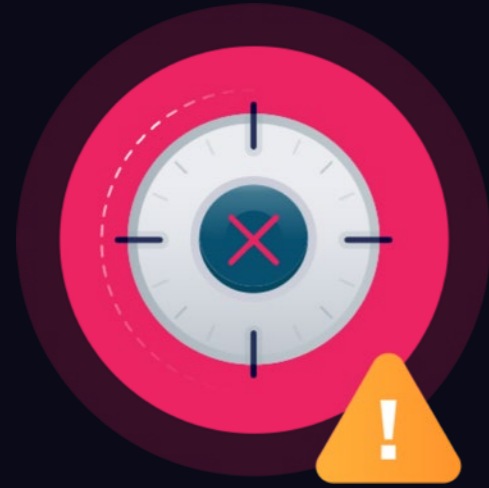
DATA MANAGEMENT
AND SECURITY

MUST
CONVERGE

DATA



THE PROBLEM WITH RANSOMWARE RECOVERY TODAY



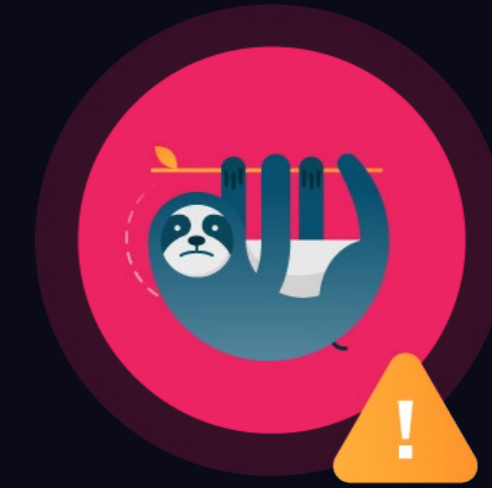
Target back-up systems via open protocols



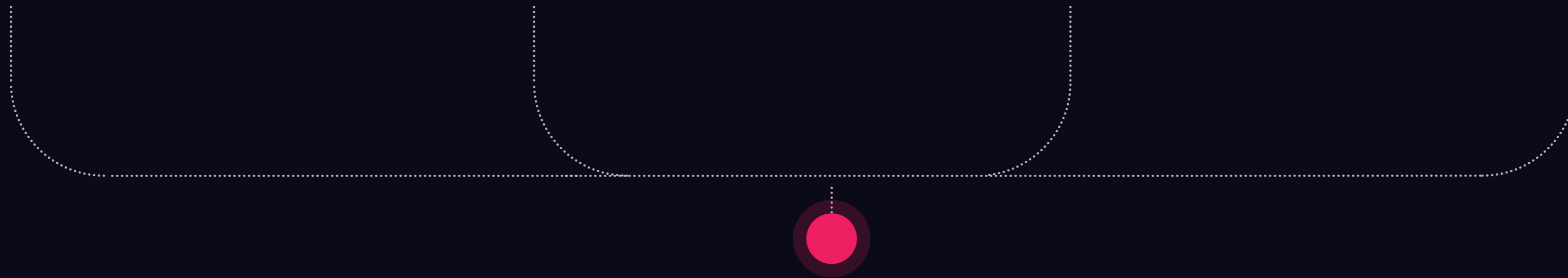
Extremely difficult to assess 'blast radius'



Is high-value, sensitive data affected?



Recovery is too slow – SecOps and ITOps disconnected



OUR APPROACH: RANSOMWARE PROTECTION AND RECOVERY



Native Immutability

Data is air-gapped and cannot be accessed or encrypted by ransomware



Scoped Anomaly Detection

Assess what data has been impacted and determine blast radius of attack



Sensitive Data Assessment

Discover if sensitive data is at risk

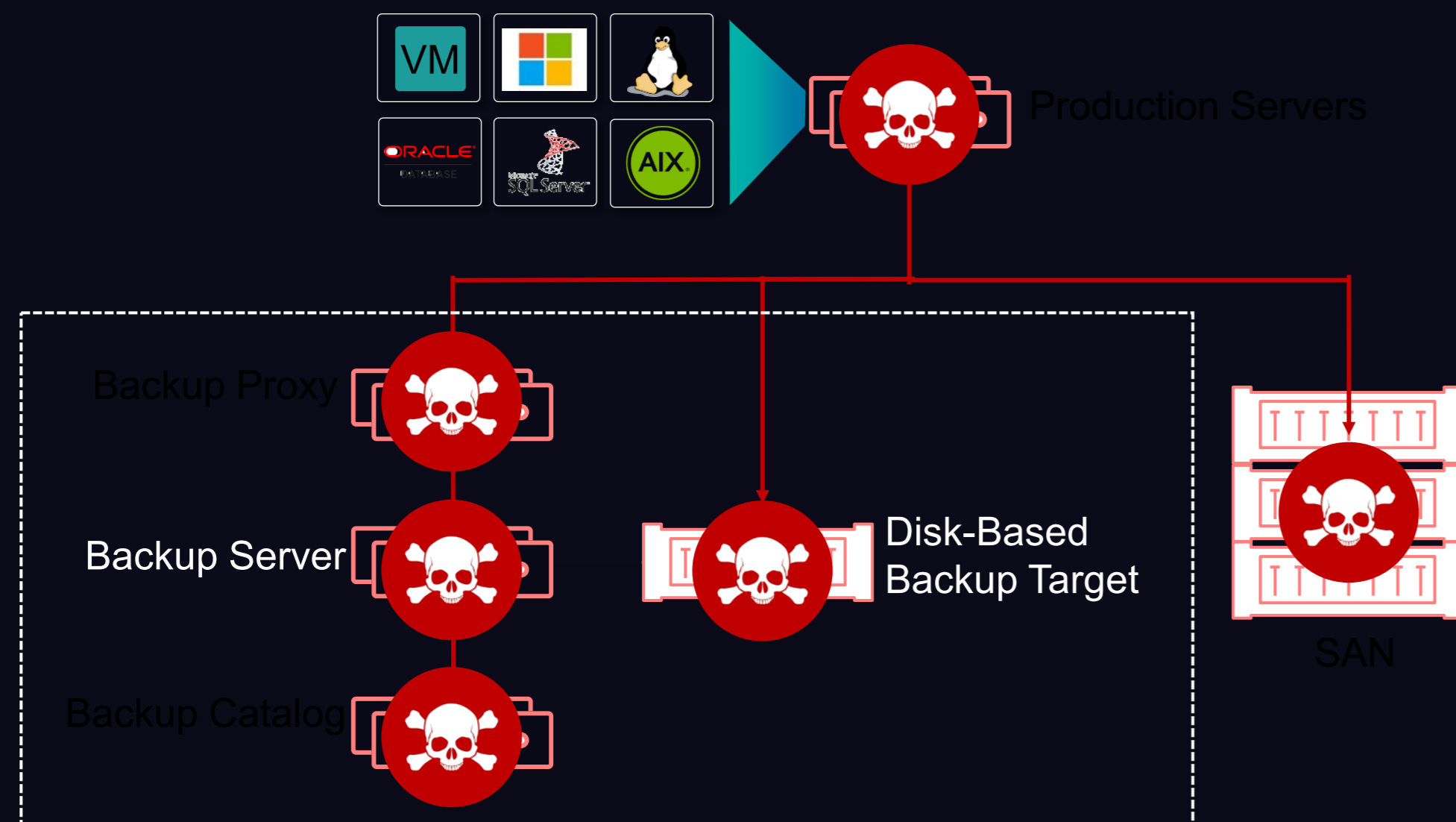


Expert Guided Recovery

Automated recovery playbook to get your application the nearest clean data, with sequencing order and recovery type

AIR GAPPED NATIVE IMMUTABILITY

Without Air Gap / Immutability



Backups can be accessed, modified & deleted from the network

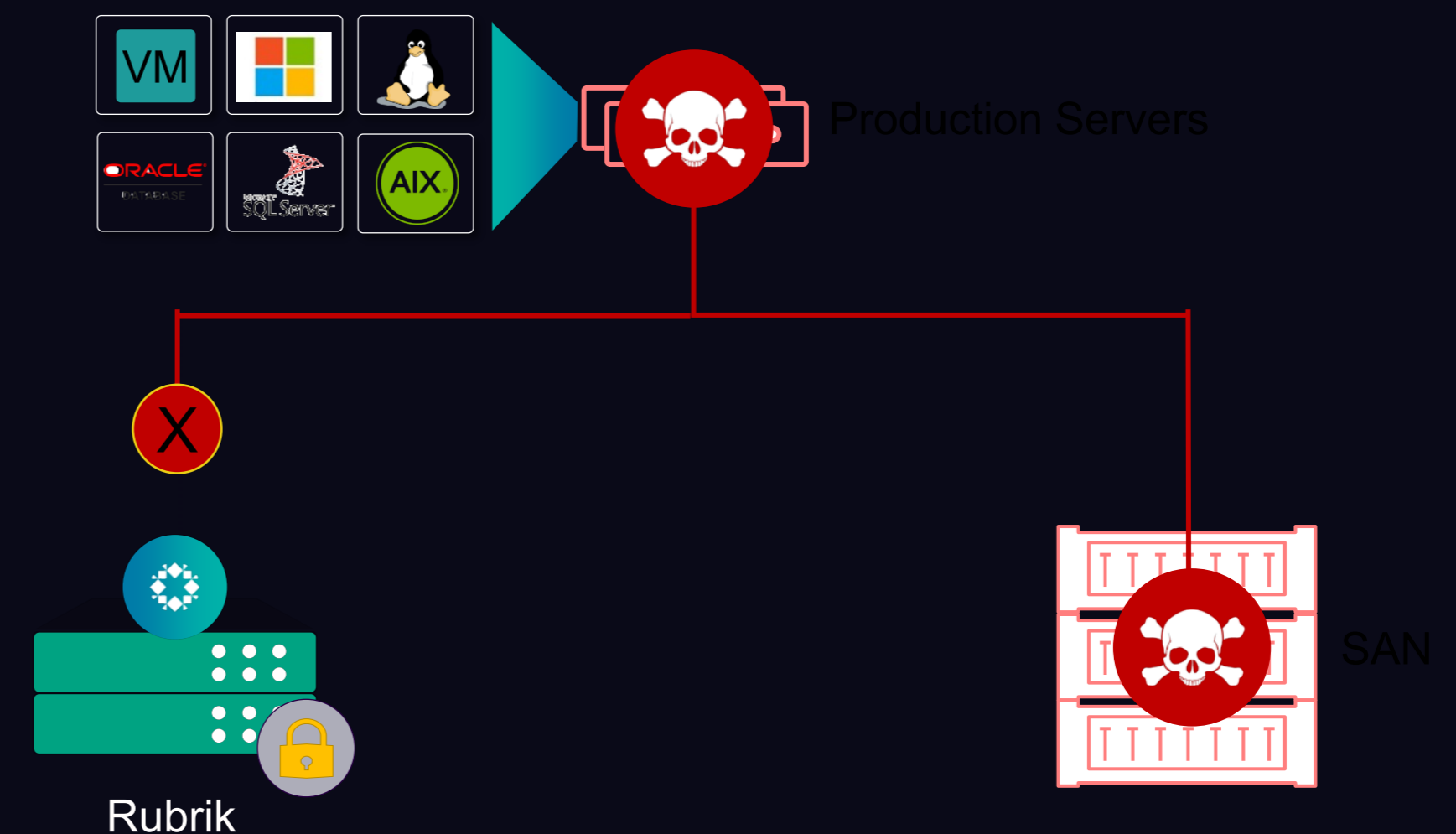
Anything using standard storage protocols is vulnerable

From legacy to “modern” solutions - virtual or storage based

No air gap, no native immutability, vulnerable

Major attack is an unrecoverable event

Rubrik's Native Air Gapped Immutable Solution



Hyperconverged backup software & backup storage

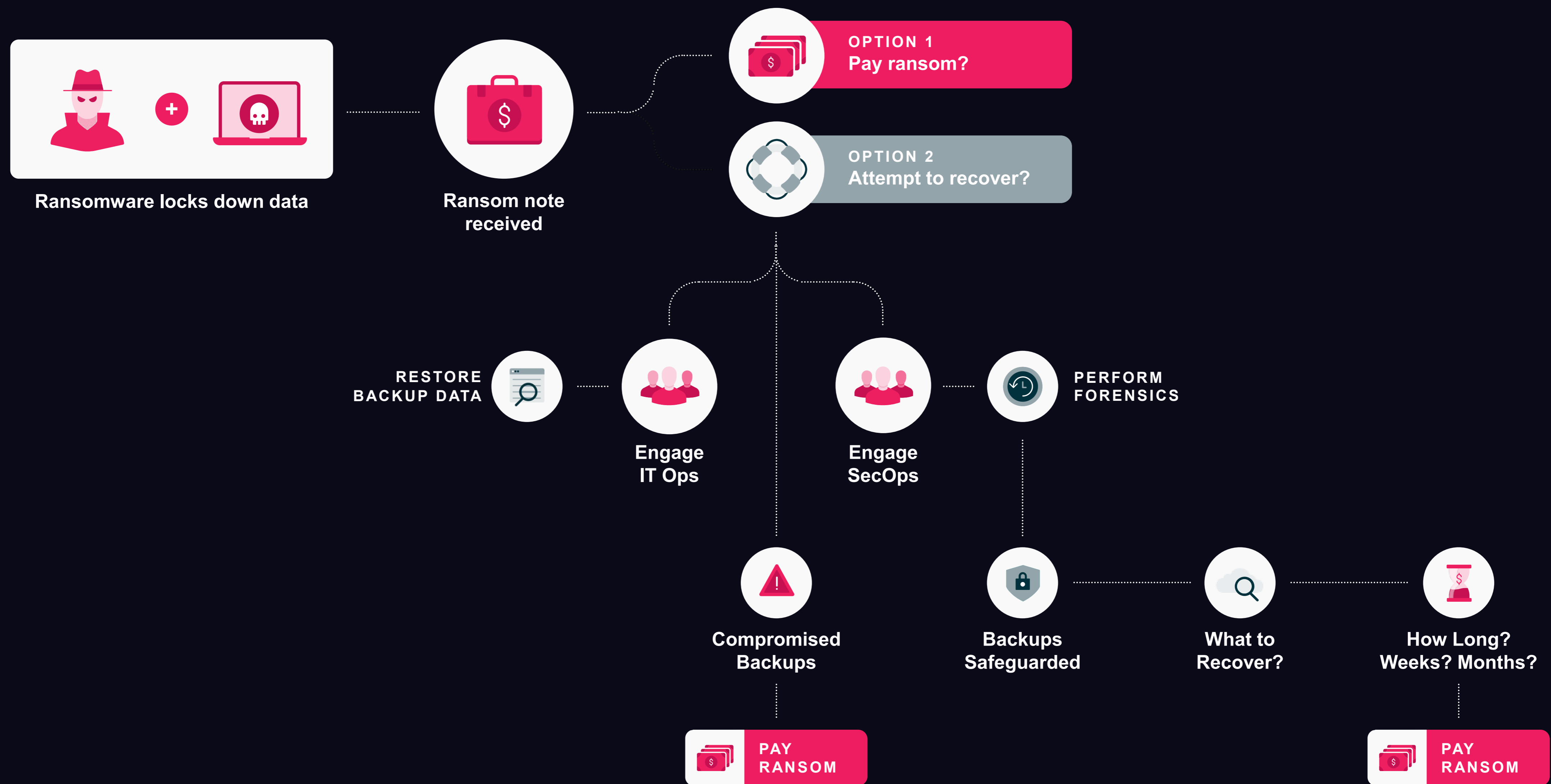
HTML5 , API-first, scale-out, cloud, live mount etc (table stakes)

No storage online or on the network (native logical air gap)

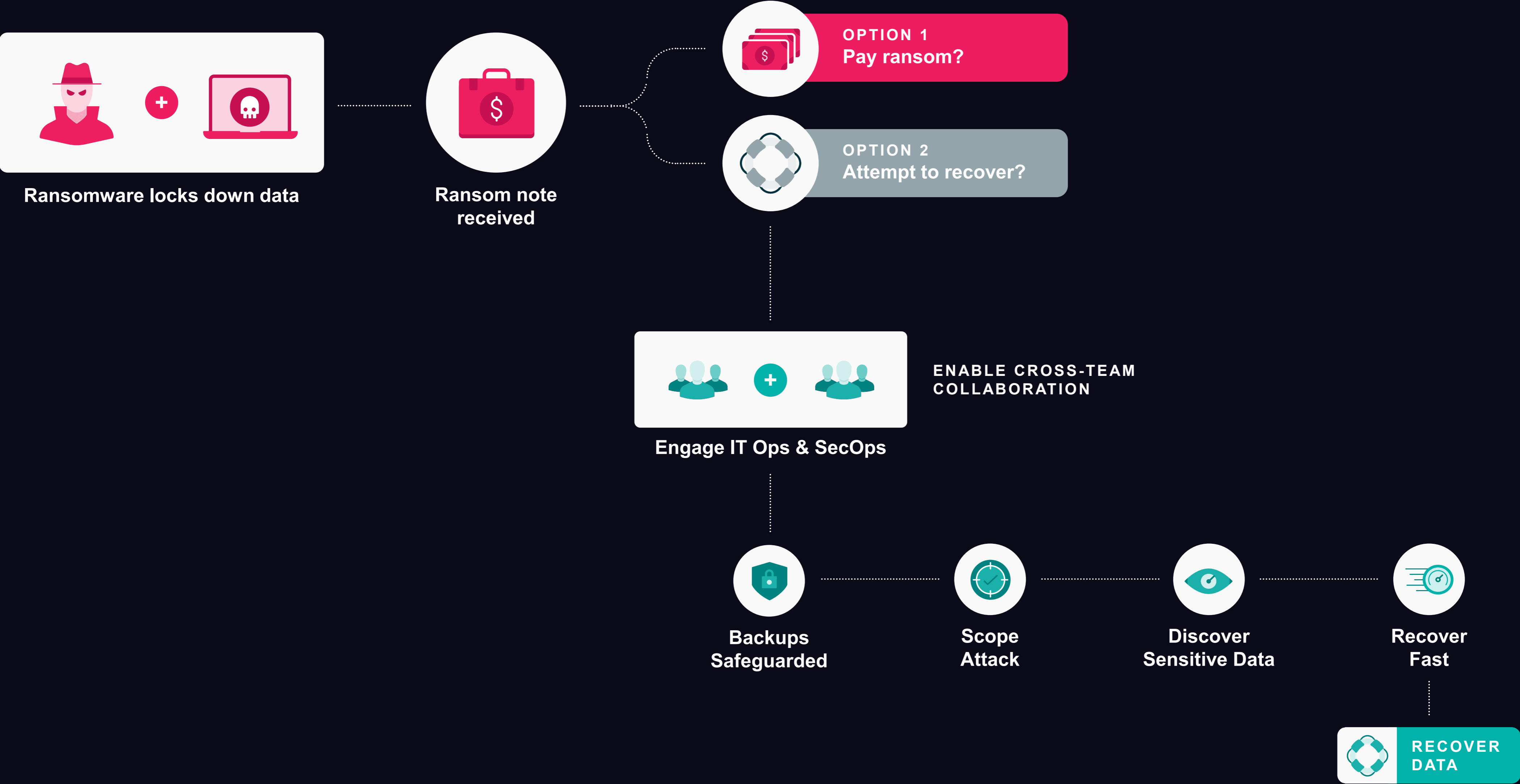
Backups CANNOT modified/encrypted (immutable file system)

Major attack is now a recoverable event from the 1st copy

TODAY'S THREAT



SECURITY AT THE POINT OF THE DATA



THREE KEY QUESTIONS



What is
happening to
your data?

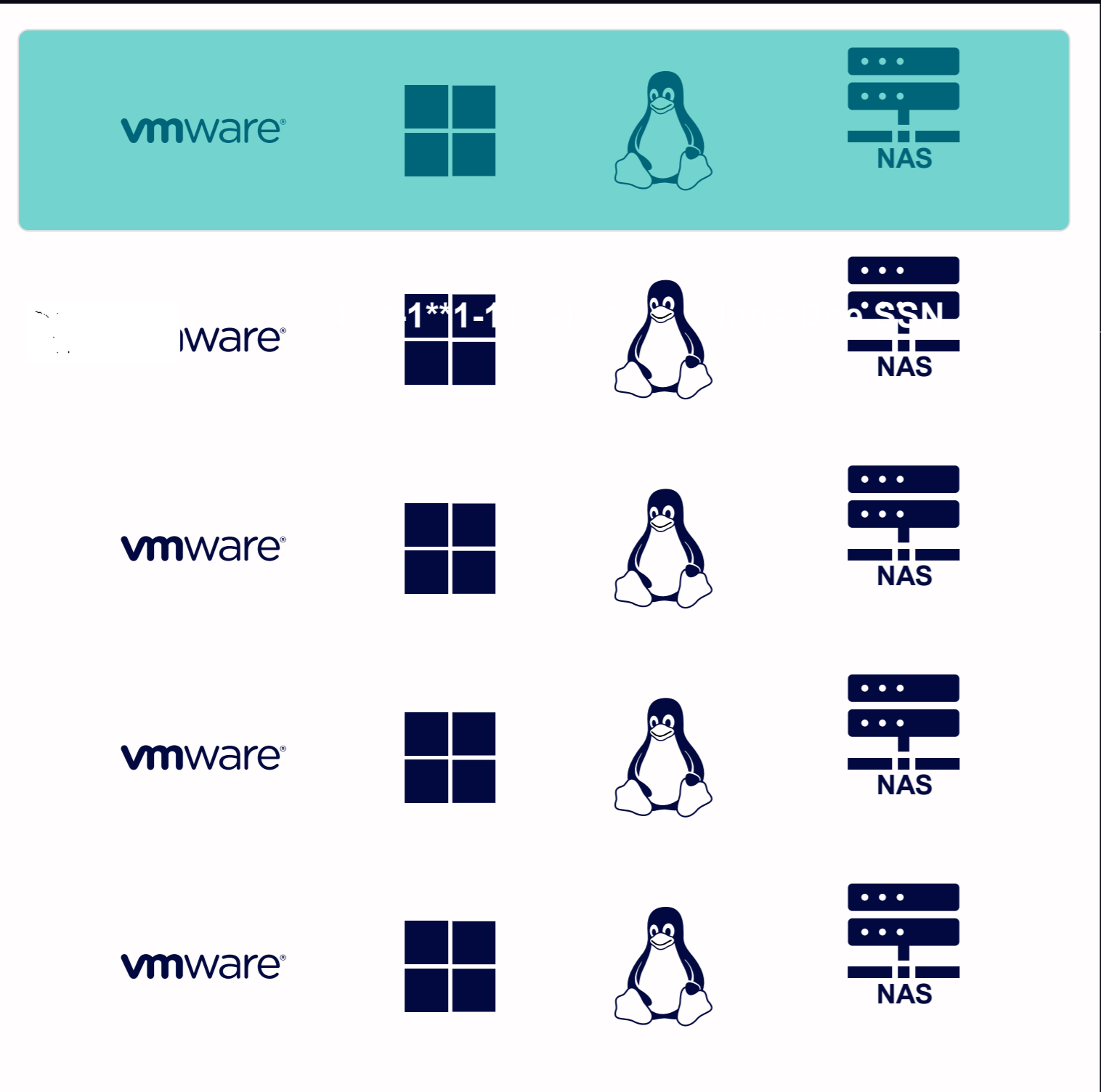


Who is doing
what to your
data?



How sensitive is the
content of your
data?

Risk Insights For Stronger Security Posture



Backup data is scanned for sensitivity to answer 'was sensitive data in scope'?

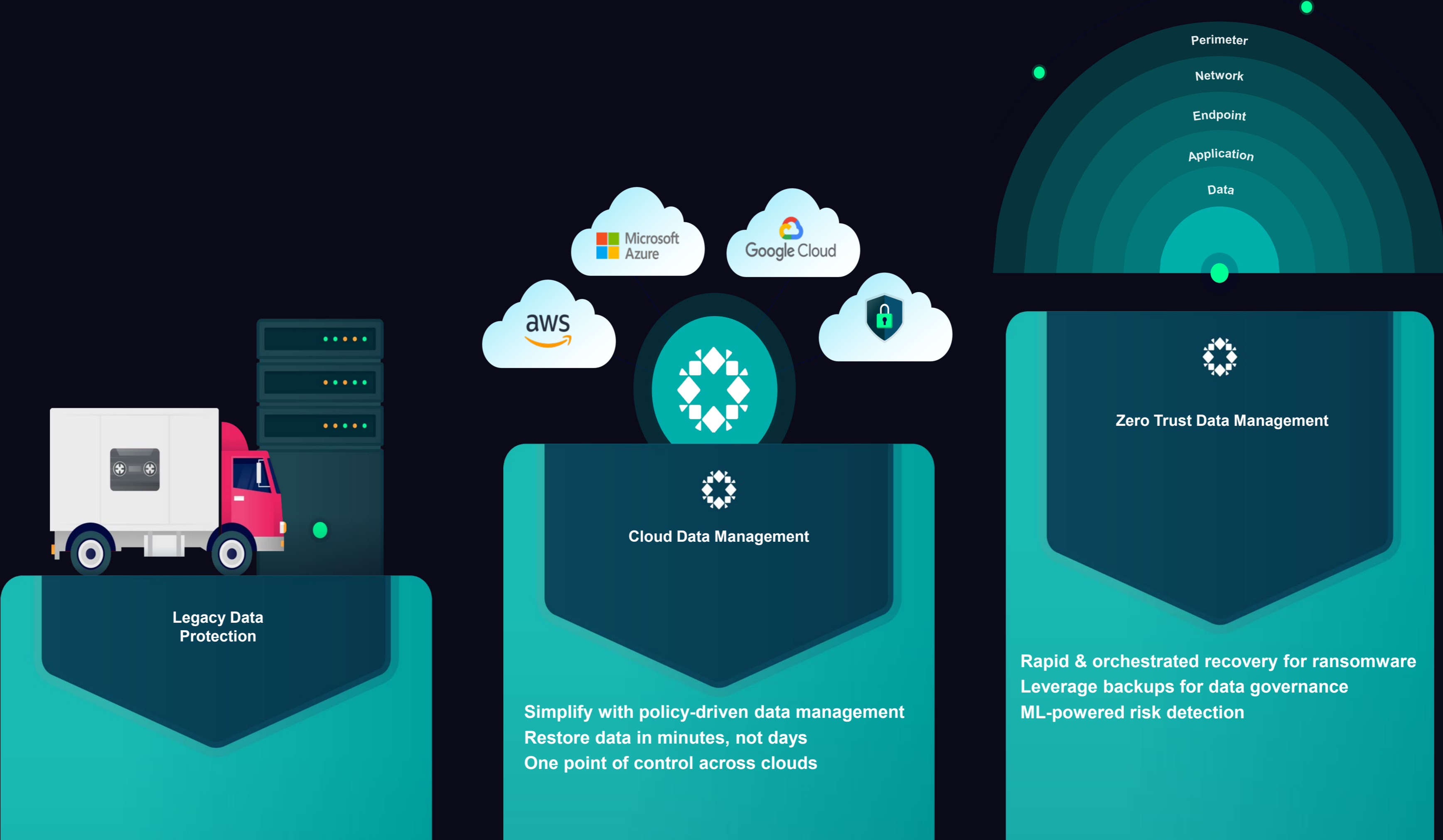


ML based anomaly detection integrated into SIEM / SOAR security platforms

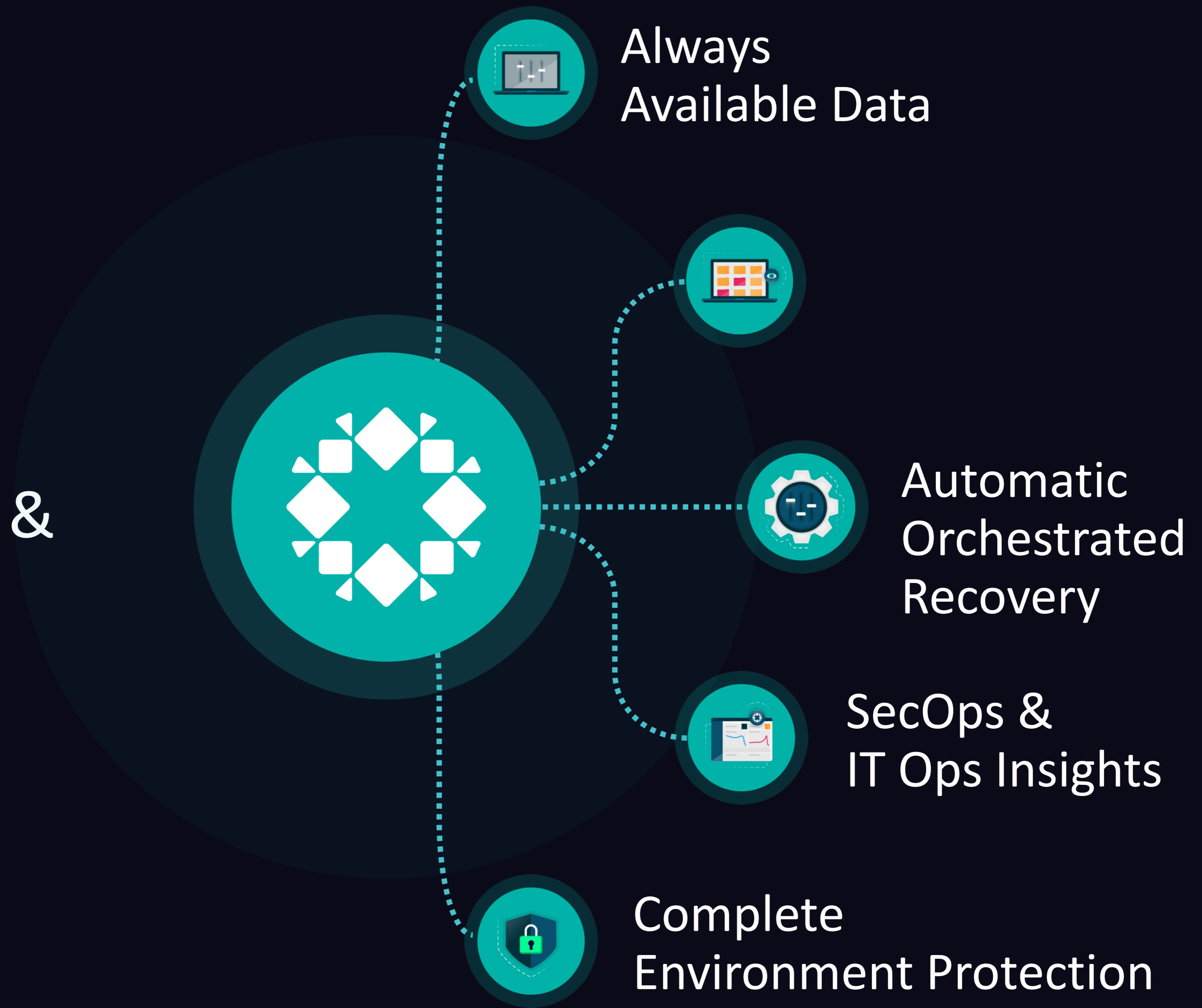


User access and abnormal user behavior coming this summer

ZERO TRUST DATA MANAGEMENT



RUBRIK REIMAGINES DATA MANAGEMENT & DATA SECURITY



Customers Winning the Fight



“Ransomware cannot comprise our backups.”

– CITY OF DURHAM



“Rubrik helped us quickly recover 100% of the systems it was protecting.”

– KERN MEDICAL CENTER



“Rubrik significantly reduces the time to resolution for potential security incidents.”

– DUNN LUMBER



“Rubrik helps us identify if data was exposed in a data exfiltration attack.”

– CANTERBURY CHRIST CHURCH UNIVERSITY



“Rubrik drove over 90% operational savings by eliminating manual [processes].”

– CITY OF SIOUX FALLS





Questions?



Thank You!