

Protecting Your Email Perimeter



mimecast[™]



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cStor: AN AWARD-WINNING PROVIDER

- Helps clients solve tough IT challenges with best-of-breed technology and expert consulting
- Creates and implements end-to-end solutions to fit your business needs
- Helps create a cost-effective architecture
- Displays a competitive advantage over other providers
- Creates flexibility by offering vendor agnostic solutions
- Always puts clients first

We look beyond IT



SOLUTION OFFERINGS

Professional Recommendations to Ensure Your Infrastructure
Evolves Alongside Your Business



DIGITAL
TRANSFORMATION



CYBERSECURITY



DATA CENTER
SOLUTIONS

OUR APPROACH

Our mission is to put people on a path to success



Clients First



Vendor Agnostic



Highly Specialized

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We look beyond IT



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CLOUD



STAFF
AUGMENTATION



CYBERSECURITY



DATA
MIGRATION



DELIVERY



MANAGED
SERVICES

Protecting Your Email Perimeter



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mimecast®

Protecting Your Email Perimeter

with J. Peter Bruzzese





J. Peter Bruzzese

- 8x awarded Microsoft MVP (2010-2019)
- Co-Founder of ClipTraining.com and ConversationalGeek.com
- Technical author with over a dozen books sold internationally
- Technical speaker for Techmentor, Connections, MEC and TechEd/Ignite
- Journalist for MSEXchange.org, Redmond Magazine (and others)
- Journalist for InfoWorld (Enterprise Windows column) and Petri.com
- Instructor for Pluralsight on Exchange 2010/2013/2016/O365 courses
- Mimecast Strategic Technical Consultant and Techvangelist



No Silver Bullet

Colonial Pipeline ransomware attack highlights US vulnerability: Experts

Many American companies have not kept pace with the security threat, they say.



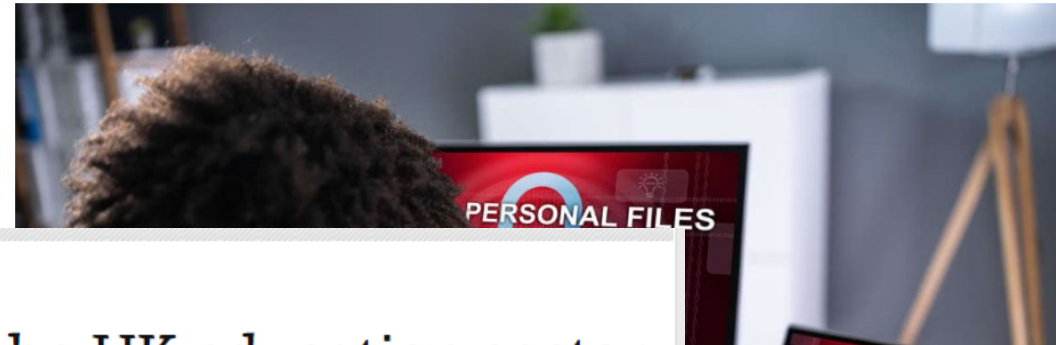
Ransomware: Meat firm JBS says it paid out \$11m after attack

Liam Tung · 3 days ago



Like | 8

Global meatpacker JBS USA has paid \$11 million in Bitcoin to cyberattackers that encrypted its files and disrupted operations in the US and Australia with ransomware, [the company has said](#).



EDUCATION

Ransomware attacks on the UK education sector

04TH JUNE 2021

The UK official National Cyber Security Centre (NCSC) says that it's investigating another increase in ransomware attacks against schools, colleges and universities in the UK.

The NCSC **emphasises** again the need for the sector to protect networks to prevent ransomware attacks. The NCSC urges all to follow guidance on 'Mitigating malware and ransomware.' This was updated in March and details steps to take to disrupt ransomware



Organizations are more vulnerable than ever...



Attacks are designed to succeed in today's M365 dependent world...

Often... the Danger Starts with Email

90+% of all attacks start with some form of phish
(some say it's higher)

- According to the Wall Street Journal “About 97% of all cyber attacks start with phishing”

Your Biggest Online Security Risk Is You - WSJ

<https://www.wsj.com/articles/your-biggest-online-security-risk-is-you-1487786578>

Your Biggest Online **Security** Risk Is You How to keep your guard up against phishing emails, texts, Facebook pop-ups and chat messages that trick you into sharing personal information

Security Risk

- Built-in (M365) vs Bolt-on
 - EOP/Defender for M365 vs. Third-party Solutions
 - Features and Efficacy
 - Primary focus points:
 - Attachment protection (ransomware, malware, etc.)
 - URL scanning (spear-phishing, etc.)
 - Impersonation protection
 - Internal email protection
 - Domain spoofing (SPF, DKIM, DMARC, etc.)

Microsoft 365 Efficacy



Feature/Efficacy Example: Attachments

| | | EOP | ATP | Third Party |
|---|--|-----|-----|-------------|
| Pre-emptive sandbox checks email attachments pre-delivery | | ● | ● | ● |
| High speed sandbox processes mails on average under 1 minute | | ● | ● | ● |
| Option of innovative transcription with on-demand sandbox | | ● | ● | ● |
| Potentially harmful attachments replaced with transcribed safe versions | | ● | ● | ● |
| Employees have instant access to safe files | | ● | ● | ● |
| Employees have instant access to email | | ● | ● | ● |
| Request original via cloud-based sandbox if required | | ● | ● | ● |

SE Labs

Email Security Services Protection Awards

The following products win SE Labs awards:

■ Perception-Point

■ Fortinet FortiMail

■ Mimecast
Secure Email Gateway



■ Google G Suite Enterprise



■ Google G Suite Business



■ Kaspersky
Security for Office 365



■ Microsoft Office 365

■ Microsoft Office 365
Advanced Threat Protection



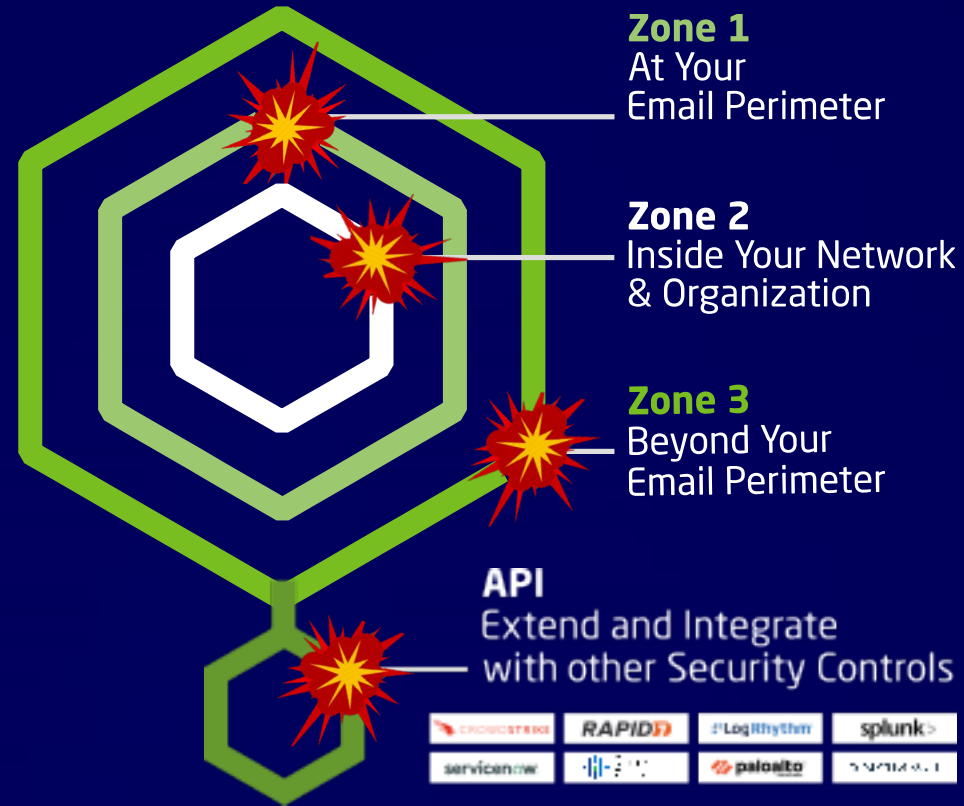
EXECUTIVE SUMMARY

| Product | Protection Accuracy Rating | Legitimate Accuracy Rating | Total Accuracy Rating | Total Accuracy Rating (%) |
|---|----------------------------|----------------------------|-----------------------|---------------------------|
| Perception-Point | 2,603 | 700 | 3,303 | 94% |
| Fortinet FortiMail | 2,525 | 640 | 3,165 | 90% |
| Mimecast Secure Email Gateway | 2,412 | 700 | 3,112 | 89% |
| Kaspersky Security for Office 365 | 1,681 | 550 | 2,231 | 64% |
| Google G Suite Enterprise | 956 | 505 | 1,461 | 42% |
| Google G Suite Business | 825 | 535 | 1,360 | 39% |
| Microsoft Office 365 | 463 | 550 | 1,013 | 29% |
| Microsoft Office 365 Advanced Threat Protection | 426 | 550 | 976 | 28% |

<https://selabs.uk/wp-content/uploads/2020/04/enterprise-Email-Security-Services-ProtectionJANUARY-MARCH-2020.pdf>

Holistic Security

Multidimensional problems...



Multidimensional Holistic Solution



Microsoft 365 | Continuity

Built-in Availability/Resiliency

- Native Data Protection
- NO backup/recovery solution
- Result: Multiple long-term outages (whole/parts/pieces)

Solutions?

- Alternative approaches to provide cyber resilience
- People DO keep working (using Shadow IT) so you need to provide a way to avoid that

Shadow IT: Maintaining Your Protective “Bubble”

What REALLY happens when an email outage occurs?

- Some people stop working
- Others keep working... using Shadow IT (Gmail, Dropbox, etc.)

The result?

- Security “Bubble”? (Fingers crossed)
- Compliance “Bubble?” (No eDiscovery with Gmail)

The solution?

- An all-in-one, enterprise grade solution that provides continuity for working email, while also providing security and compliance through the cloud

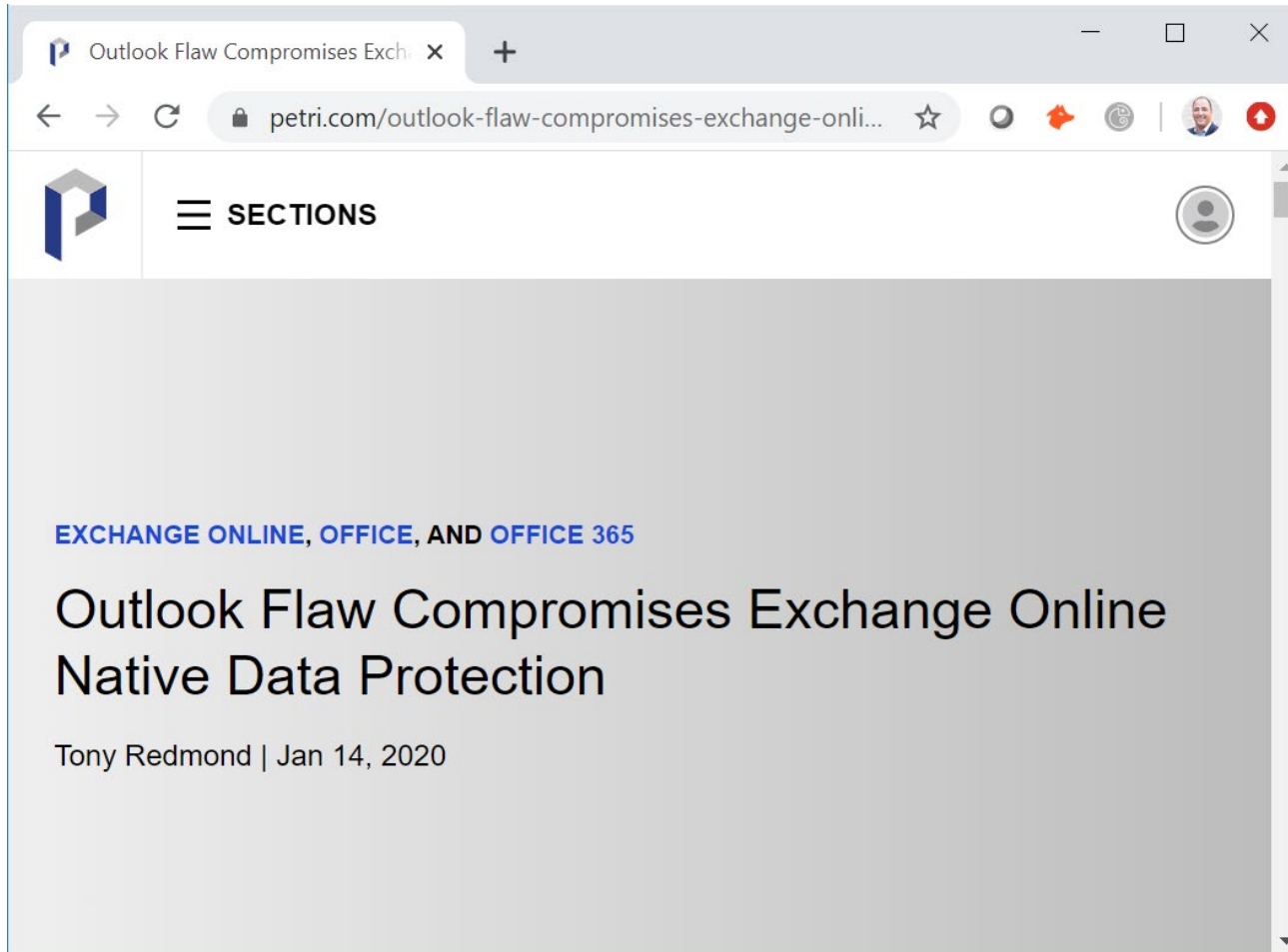
Continuity Event Management



Expanding Resilience: Compliance/Discovery

- M365 retention (formerly Hold) retains email for discovery with the following drawbacks:
 - No interactive archive for end-users
 - Mailbox retains all mail (bloats) = app performance issues
 - Enterprise grade discovery requires upgrade (E5/a la carte)
 - Plagued by multiple flaw scandals
 - Side note: Lack of backup/recovery for point-in-time restoration

Expanding Resilience: Compliance/Discovery



Point in time restoration of mailbox items is out of scope for the Exchange Online service, though there might be third-party solutions available that provide this functionality.

<https://docs.microsoft.com/en-us/exchange/back-up-email>

Conclusion

There may not be a silver bullet... but...

- Holistic thinking can help you to find gaps... do research into those “gaps” and find solutions that fill those “gaps”
- Areas that are currently worth investigating include security, compliance and continuity
- An all-in-one solution that hits all gaps and does it at a high level across the board is key



Questions?

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Thank you!

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