

ManageWise™

On-Demand IT Services

What is ManageWise?

ManageWise provides support for routine maintenance to help prevent unplanned downtime, optimize system performance, support business needs and free up time to work on key business objectives. It is part of a new breed of IT service, born out of the same economic necessity and technological capacity as on-demand consumer services. It helps relieve tension between IT and the business by striking a healthy balance of stability and agility, providing the resources to keep existing infrastructure strong while enabling business growth.

A New Breed of IT Service Designed for the Realities of the Modern Economy



Storage



Uptime



Compute



Backup



Documentation



Networking



Security



Virtualization

HOW MANAGEWISE CAN WORK FOR YOU

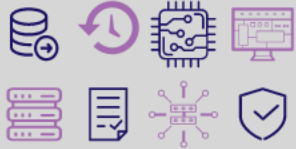















- 1 Benefit from Advanced Technology**
 We maintain and optimize your environment proactively to minimize potential risk.
- 2 Gain Expertise and Qualified Support**
 We augment and support your staff across a range of emerging technologies to allow you to focus on business objectives.
- 3 Increase Efficiency and Competitiveness**
 We provide you access to our experts who understand your environment, will provide recommendations, and help streamline your operations to become more competitive.
- 4 Control IT Costs**
 We reduce your fixed IT costs so you can maintain control of your budget based on the unique needs of your business.
- 5 Stay Focused on Core Business**
 We engage and meet your customized business needs so you can stay focused on delivering innovation.

"For most companies, business strategy has become synonymous with IT strategy, and vice versa. IT is no longer a cost center, but rather a partner in driving efficiency, retaining customers, increasing engagement, and implementing new revenue streams. ManageWise enables you to put that partnership into practice."

- Larry Gentry
 Executive Vice President
 cStor - A MicroAge® Company

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Sizing Up the Options

	ManageWise	Business As Usual	Full-Time Employee	Managed Service Provider
Budget	Initial Environment Assessment 12 Pre-Scheduled Monthly Visits 48 Ad-hoc Hours Project Management Monthly Reporting \$43,684 annually* <small>*For illustration purposes only. Pricing depends on hours, services, and other factors. Contact us for a customized proposal.</small>	\$3.86 million average cost of a data breach \$8,850 per minute average cost of unplanned downtime	\$160,000 + annual salary, plus benefits	\$250,000+ annual contract
Goals	 <p>Access to on-demand engineers to take over day-to-day IT ops or help deliver innovation to the business</p>	 <p>Status quo</p>	 <p>Bring extra hands and skillsets in-house</p>	 <p>Outsource one or more discrete IT services</p>
Flexibility	 <p>Engineers can be re-tasked with new priorities or new projects with ad-hoc hours</p>	 <p>No increase in flexibility</p>	 <p>Offers a sense of control and flexibility, bounded by the new hire's skillset</p>	 <p>Lacks flexibility once you've signed a contract</p>
Talent	 <p>Highly qualified engineers</p>	 <p>No increase in talent</p>	 <p>New hire could fill a deficit in IT team</p>	 <p>Highly qualified engineers</p>
Innovation	 <p>You'll have more time for business innovation</p>	 <p>No increase in innovation</p>	 <p>Depends on new hire's skillset</p>	 <p>Contract can be designed to achieve your objectives</p>

Let's Get Started

Learn more about how cStor can work with your team to capitalize on today's leading technologies and maximize your IT investments. Contact cStor to schedule an appointment today.

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About cStor

cStor helps companies strategize, create and implement data center, digital transformation and cybersecurity solutions that help clients leverage IT to enable business transformation, reduce costs, minimize risk and gain competitive advantage.