





Reduce Your Blast Radius with Segmentation

SECURING AND CONTROLLING YOUR NETWORK



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OUR APPROACH

Our mission is to **put people on a path to success**

CLIENTS FIRST



HIGHLY SPECIALIZED



VENDOR AGNOSTIC





SOLUTION OFFERINGS

Professional Recommendations to Ensure Your Infrastructure Evolves Alongside Your Business















CLOUD



DELIVERY



DATA MIGRATION



MANAGED SERVICES



STAFF AUGMENTATION



CONSULTING AND OPTIMIZATION

SERVICE OFFERINGS







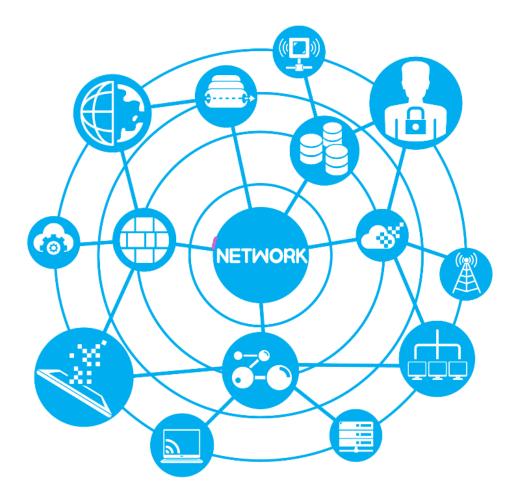


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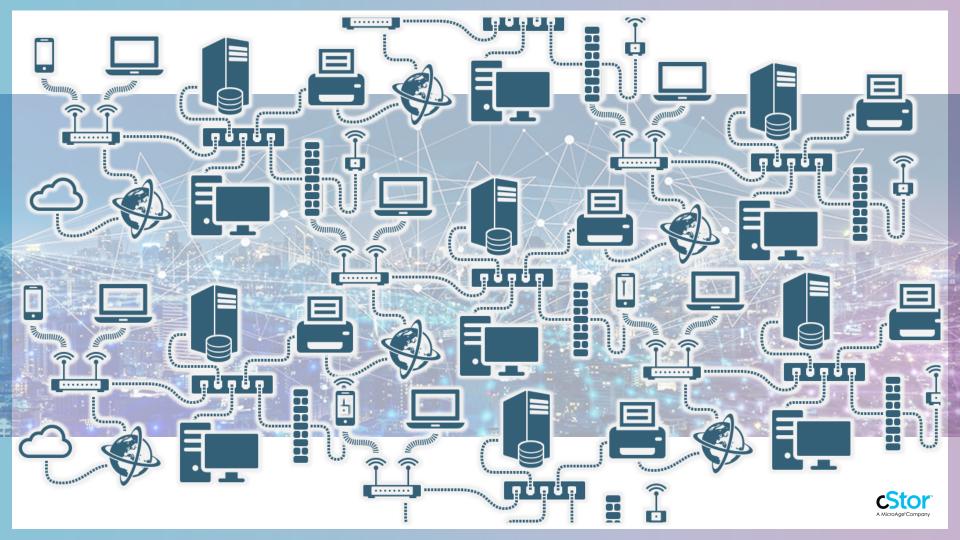


~75% of Traffic Flows East-West on a "flat" Network

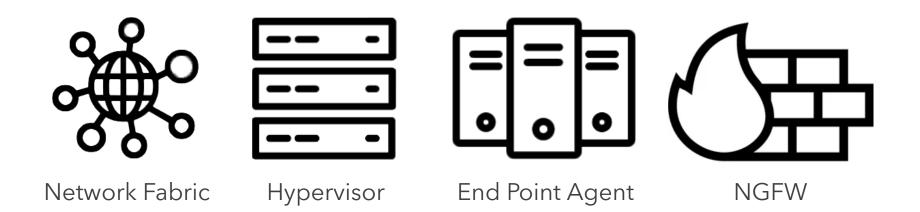
Hackers know and exploit this!







How to Enforce Micro-Segmentation





Where to Enforce Micro-Segmentation

Micro-Segmentation through	Traditional DC	Software Defined DC	Public Cloud
Network Fabric	Yes	Yes	No
Hypervisor	No	Yes	No
Agent	Yes	Yes	Yes
NGFW	Yes	Yes	Yes

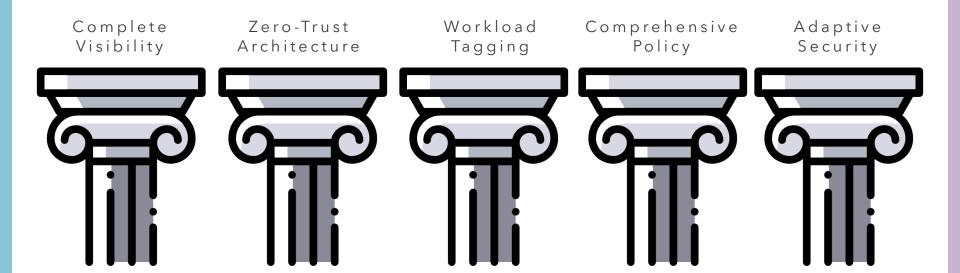


What to Enforce with Micro-Segmentation

Micro-Segmentation through	Layer 2-4 Visibility	Layer 7 Visibility	Identify and Prevent Threats
Network Fabric	Yes	No	No
Hypervisor	Yes	No	No
Agent	Yes	No	No
NGFW	Yes	Yes	Yes



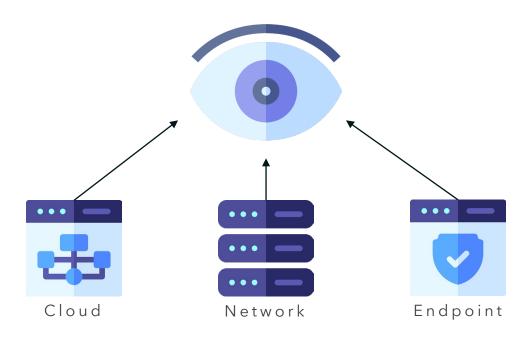
The 5 Pillars of a Strong Micro-Segmentation Strategy





Complete Visibility

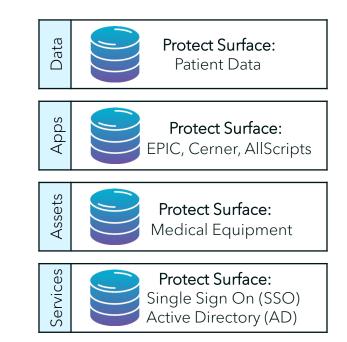
Create and maintain complete visibility of both North-South and East-West traffic flows.





Zero-Trust Architecture

- Define the Protect Surfaces
- Identify where the Protect Surfaces exists
- Discover and classify data, applications, assets, and services
- Prioritize based on value of the protect surface, compliance requirements, and relationship to the application owner
- Connect the Protect Surface to segmentation gateways
- Zero Trust model: Implicit "Deny All"

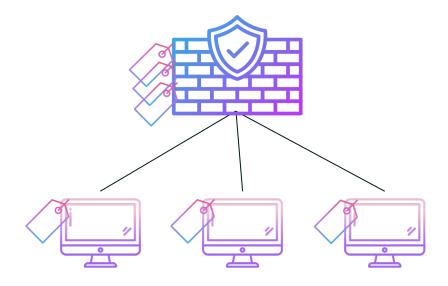




Workload Tagging

- Decouple security policies from network constructs (VLAN/VRFs)
- Have a strategy to tag the existing and new application workloads
- Common tag categories

Category	Example Values	
Role	Web, App, DB Server	
Application	SCADA, EPIC, HR, Sales	
Classification	Level-1, Level-2, Secret	
Compliance	PCI, HIPAA	
Environment	Dev, Test, Production	
Location	AZ-DC, WA-DC, EUR-DC	





Comprehensive Policy

- Micro-Segmentation is more than just a "distributed network ACL"
- SECURITY (Micro-Perimeter) >= SECURITY (Perimeter)
- A well-defined segmentation policy must address who, what, when, where, how

Who	What	When	Where	How	Action
User-ID	App-ID	Time	System Object	Content-ID	Allow/Deny
Sales	Salesforce	Working Hours	US	AZDC_CID	Allow
Epic_Users	Epic	Any	Epic_Svr	Epic_CID	Allow



Adaptive Security

Granular log filtering

AUTO-TAG

- Threat Prevention logsMalware and phishing logs
 - Correlated Event logs
 - ❖ System logs
 - ❖ Data Filtering logs

PHX-DBSrv01

Filters

Automated actions on the NGFW

Compromised

Policy	Source	Action
Compromised hosts	Dynamic Address Group	Enforce multi- factor authentication

Automated actions on third party systems

- Servicenow
- NSX
- Any REST API



Advice for Success

- You cannot protect what you can not see
- Segment in phases, balance manageability vs. segmentation
- Utilize all the correct tools in harmony together
- Never settle on security, layer 3 and layer 4 does not equal layer 7!
- Partner with application, server, network and security teams to define the process
- View a demo of the experience and process and get advice how to incorporate it into your own environment





UPCOMING EVENTS

in the Cyber Wise Tour

Aug 3: Webinar: 2022 Threat Brief: Insights from the Cyber Frontline

Aug 17: Webinar: Why So Much Critical Data Is Being Compromised

Sept 8: LIVE Event: Phoenix Cybersecurity Panel Discussion

Sept 22: LIVE Event: Las Vegas Cybersecurity Panel Discussion





Thank You

