

IT SERVICES

# MANAGEWISE<sup>TM</sup>

## PROACTIVE SERVICES



## What is ManageWise?

ManageWise provides support for routine maintenance to help prevent unplanned downtime, optimize system performance, support business needs and free up time to work on key business objectives. It is part of a new breed of IT service, born out of the same economic necessity and technological capacity as on-demand consumer services. It helps relieve tension between IT and the business by striking a healthy balance of stability and agility, providing the resources to keep existing infrastructure strong while enabling business growth.

### A New Breed of IT Service Designed for the Realities of the Modern Economy



Storage



Uptime



Compute



Backup



Documentation



Networking



Security



Virtualization

## HOW MANAGEWISE CAN WORK FOR YOU

1

### Benefit from Advanced Technology

We maintain and optimize your environment proactively to minimize potential risk.

2

### Gain Expertise and Qualified Support

We augment and support your staff across a range of emerging technologies to allow you to focus on business objectives.

3

### Increase Efficiency and Competitiveness

We provide you access to our experts who understand your environment, will provide recommendations, and help streamline your operations to become more competitive.

4

### Control IT Costs

We reduce your fixed IT costs so you can maintain control of your budget based on the unique needs of your business.

5

### Stay Focused on Core Business

We engage and meet our customized business needs so you can stay focused on delivering innovation.

















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*For most companies, business strategy has become synonymous with IT strategy, and vice versa. IT is no longer a cost center, but rather a partner in driving efficiency, retaining customers, increasing engagement, and implementing new revenue streams. ManageWise enables you to put that partnership into practice.*

-Larry Gentry  
Executive Vice President  
cStor - A MicroAge Company

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# Sizing Up the Options

	ManageWise	Business As Usual	Full-Time Employee	Managed Service Provider
Budget	Initial Environment Assessment 12 Pre-Scheduled Monthly Visits 48 Ad-hoc Hours Project Management Monthly Reporting <b>\$43,684</b> annually* <small>*For illustration purposes only. Pricing depends on hours, services, and other factors. Contact us for a customized proposal.</small>	<b>\$3.86 million</b> average cost of a data breach <b>\$8,850 per minute</b> average cost of unplanned downtime	<b>\$160,000 +</b> annual salary, plus benefits	<b>\$250,000 +</b> annual contract
Goals	 Access to on-demand engineers to take over day-to-day IT ops or help deliver innovation to the business	 Status quo	 Bring extra hands and skillsets in-house	 Outsource one or more discrete IT services
Flexibility	 Engineers can be re-tasked with new priorities or new projects with ad-hoc hours	 No increase in flexibility	 Offers a sense of control and flexibility, bounded by the new hire's skillset	 Lacks flexibility once you've signed a contract
Talent	 Highly qualified engineers	 No increase in talent	 New hire could fill a deficit in IT team	 Highly qualified engineers
Innovation	 You'll have more time for business innovation	 No increase in innovation	 Depends on new hire's skillset	 Contract can be designed to achieve your objectives

## Let's Get Started

Learn more about how we can work with your team to capitalize on today's leading technologies and maximize your IT investments. Contact us to schedule an appointment today.

## About Us

We offer solutions and expertise in advanced IT services, cybersecurity, modern infrastructure, digital transformation, and Microsoft 365 technology solutions to put organizations on a path to success.